

Reference FOIAH2425/071

Number:

From: Commercial

Date: 02 May 2024

Subject: Spectrum Ophthalmics

As part of our ongoing efforts to ensure that healthcare providers have access to the safest, most advanced and cost-effective ophthalmic products, we are seeking comprehensive information regarding the ophthalmic product landscape within NHS hospitals. Specifically, we kindly request the following information under the Freedom of Information Act 2000 (excel table attached for ease of completion):

Product Information:

- Detailed specifications of the intraocular lenses (IOLs), phacoemulsification systems, and procedure packs currently used within your hospital.
- Any relevant documentation or brochures outlining the features, benefits, and specifications of these products.

Volume:

- The volume of IOLs, phacoemulsification systems, and procedure packs procured by your hospital within the past year.
- Any trends or projections related to the usage of these products.

Pricing:

- The pricing structure for the products, including any discounts, rebates, or negotiated pricing arrangements.
- Details of any contracts or agreements with suppliers, including contract durations and renewal terms.

Contract Details:

 Any additional information including terms and conditions, performance metrics, and service level agreements.

Other Relevant Information:

- Any additional information or insights related to the procurement, utilisation, and management of ophthalmic products and services within your hospital.
- Any challenges or areas for improvement identified in the current procurement process.

Furthermore, we would like to express our interest in discussing and evaluating Spectrum Ophthalmic's product solutions with your hospital's procurement and clinical teams. We believe that our products can contribute to enhanced clinical outcomes, improved efficiency, and cost-effectiveness within your ophthalmology department. Additionally, we can provide expertise, clinical training, and ongoing support to ensure the successful implementation and utilisation of our products.

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	Product information Volume		Pricing		Contract details	Any other relevant information					
			Pricing including discounts, Details of any contracts or agreements with			Any additional information or incident valented to the					
	Detailed specification	Last financial	Trends or	rebates or negotiated pricing	suppliers, including contract durations and	including terms & conditions, performance metrics, and service	procurement, utilisation, and management of ophthalmic	Any challenges or areas for improvement			
		year 23-24	projections	arrangements.	renewal terms	level agreements.	products and services within your hospital.	identified in the current procurement process.			
			Information	Information exempt under							
			not held - the	Section 43 - Due to the							
			Trust does	potential damage to							
			not routinely	commercial interests of the							
			collate or	current suppliers as release of							
IOLs			hold this	this information and any other			Having considered your questions we do not deem that they m				
(Intraocular	Alcon MA60	46 Units	information	unique pricing likely to be	No contract in place	No contract in place	under the FOIA, as they are asking for perspective and opinion re	ather than recorded data or information held by the			
lenses)			centrally as	requested for disclosure would			Trust i.e. they do not 'describe the info	rmation being requested'.			
			part of its	allow other competitors a							
			management	significant competitive							
			or	advantage and thus harm the							
			performance	commercial interests of our							
			data.	current suppliers.							
Toric IOLs	Information not held – Not used by the Trust										
101101020											
Phaco machine	o machine Information not held – Not used by the Trust										
Phaco tubing											
and cassette for											
(might be	hacco machine Information not held – Not used by the Trust										
incuded in	uded in										
phaco pack)											
Phaco/cataract	Information not held – Not used by the Trust										
раск	pack										
IVT / AMD / IVI											
pack	Information not held - Not us	Information not held – Not used by the Trust									
(intravitreal											
pack)											
Sub tenon anaesthesia	Information not held – Not us	ed by the Trust									
pack	momaton not note – Not us	Activation for the control of the co									
Ophthalmic	Zero	N/A	N/A	N/A	N/A	N/A	N/A	N/A			
consumables i.e Knives, I/As	Zero	N/A	N/A	N/A	N/A	N/A	N/A	N/A			
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